VIRGINIA'S MEDICAID PROGRAM
DMAS
INNOVATION • QUALITY • VALUE

Cheryl J. Roberts, J.D.

Deputy of Program & Operations

MEDALLION 4.0

will cover 761,000 Medicaid and FAMIS members effective August 1, 2018

MEDALLION 4.0 PROGRAM DESIGN

- Medallion 4.0 will be a 1915 (b) waiver program that will cover the basic Medallion 3.0 and FAMIS populations
  - New carved in populations and services:
    - Early Intervention Services
    - Third Party Liability (TPL)
    - Community Mental Health and Rehabilitation Services (CMHRS)
- Members will have a choice of 3 or more plans in each of six regions
- Our focus is on each covered population

MATERNITY

- ✓ Early Prenatal Care
- ✓ Increase Case Management
- ✓ Increase Post Partum Care including depression screenings
- ✓ Less Early Elective Deliveries
- ✓ Lower C-Section Rate
- ✓ Breast Feeding
- ✓ Increase Family Planning Utilization
- ✓ Increase HEDIS scores
- ✓ Implement Addiction and Recovery Treatment Services (ARTS)
- ✓ More Outreach and Education
- ✓ Use of Social Media
- ✓ Possible Value-Based Purchasing
- ✓ Possible Kick Payment

INFANTS 0-3

- ✓ Increase Immunizations
- ✓ Increase Well Visits
- ✓ Early Assessments
- ✓ Safe Sleep
- ✓ Neonatal Abstinence Syndrome (NAS) Babies
- ✓ Reduction in Infant Death (Three Branch Workgroup)
- ✓ Early Detection, Screening and Intervention
- ✓ Zero to Three Workgroup

CHILDREN 3-18

- Increase
  - ✓ Oral Health
  - ✓ Vision
  - ✓ Well Visits
- Early and Periodic Screening, Diagnosis, and Treatment (EPSDT)

- Obesity
- Asthma
- Blood Lead Screening
- Adolescent Focus

CHILDREN 3-18

- Special Needs Children
- Trauma Informed Care
- Community Mental Health and Rehabilitation Services (CMHRS)
- Improve Coordination
  - Department of Education (DOE)
  - Department of Social Services (DSS)
  - Virginia Department of Health (VDH)
  - Department of Behavioral Health and Developmental Services (DBHDS)

FOSTER CARE & ADOPTION ASSISTANCE

- ✓ Continue health plans agreement to work with DMAS
- ✓ Plans work with State DSS as well as local DSS Social Worker and Eligibility Worker
- ✓ Support foster care parents
- ✓ Regional case management
- ✓ Increase reporting
- ✓ Seamless transitioning of children to new status

ADULTS

- ✓ Wellness
- ✓ Chronic Diseases
  - ✓ Diabetes
  - ✓ Hypertension
  - ✓ Heart Disease
  - ✓ Obesity
  - ✓ Specialty Programs
- ✓ ARTS
  Addiction and Recovery Treatment Services

ADULTS

- ✓ Behavioral Health and CMHRS
- ✓ Family Planning/ Long Acting Reversible Contraceptive (LARC)
- ✓ Social Determinants of Health
- ✓ Emergency Department Use

GROWING STRONG

MEDALLION 4.0

Program Themes & Focus

- Big quality, data, and outcome focus
- Maternal child health partnerships
- Behavioral health models
- Strong compliance and reporting
- Provider and member engagement
- Innovation

MEDALLION 3.0

KEEPING THE BEST OF MEDALLION 3.0

- Program
  - Statewide
  - High program acceptance
  - Quality programs
    - Healthcare Effectiveness Data and Information Set (HEDIS)
    - National Committee for Quality Assurance (NCQA) Accredited
  - Expansive Networks
  - Adequate Rates

- Innovation
  - Behavioral Health Homes
  - Managed Care System Partnerships
  - ARTS (April 2017)
  - Foster Care
  - Performance Incentive Award (PIA)
  - Telehealth
  - Compliance and Technical Manual
  - Program Integrity
  - CMS managed care regulations

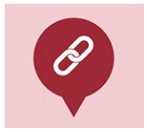
ALIGNMENT

- Common Core Formulary
- Data Integrity Language
- Quality (in part)
- Alternate Payment Models

FEATURES OF APM FRAMEWORK CATEGORIES

Category 1

- Payment tied to units of service
- Minimal to no financial incentives for quality, efficiency, or patient satisfaction
- No funding for care coordination or care management infrastructure



Category 2

- Maintains unit based payment (i.e. FFS)
- Can include infrastructure support
- Incentives/ penalties for data reporting
- Potential rewards/penalties for quality performance

Category 3

- Bonus payments for savings compared to spending target
- Can include shared risk w/ provider penalty for spending above target
- Payments under FFS over a period of time used to define spending targets
- Targets can be set around an episode of care, procedure, or defined population
- Incentives account for quality

Category 4

- Single payment covering broad array of services, including preventive health, health maintenance, and health improvement services in addition to standard health services
- Entities establish teams of health professionals to provide enhanced access and care coordination

Each APM category includes features meant to move providers towards more advanced health care delivery systems. Categories 3&4 introduce the strongest incentives for high-quality, efficient patient care. Goal to move from Category 1 onward.

STRONGER MEMBER ENGAGEMENT

DMAS

- Enrollment broker
- Expedited enrollment
- Open enrollment
- Member meetings
- Social media

Health Plans

- Member focused
- Service centers
- Case managers
- Outreach teams
- Smartphone Apps
- Social media
- Social determents of health
- Incentives
- Tracking and engagement

PROVIDER ENGAGEMENT

DMAS

- Network adequacy
- Access
- Provider enrollment
- Program integrity
- Stakeholder meetings

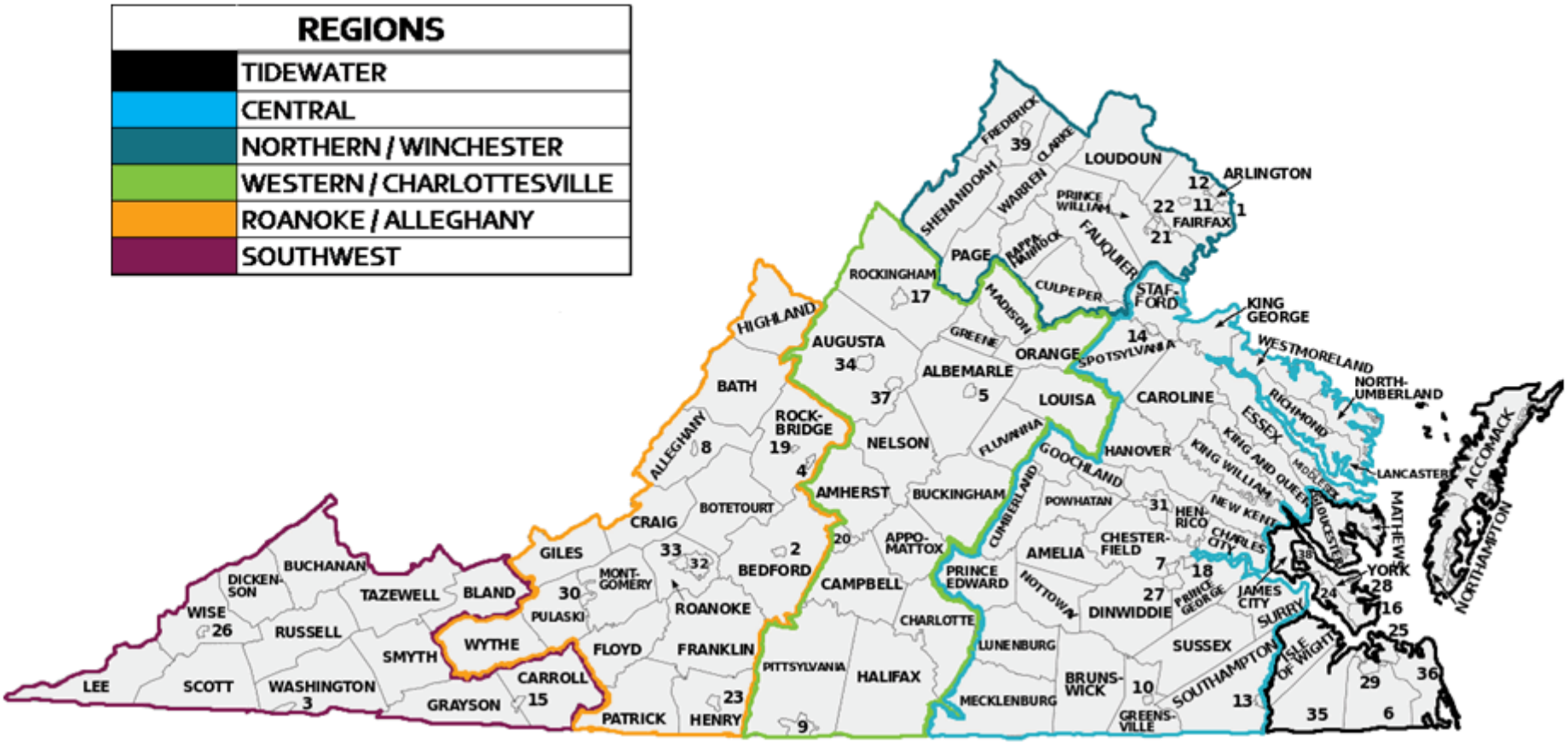
Health Plans

- Provider contracting & credentialing
- Network management
- Case managers
- Provider training and service support teams
- Ease of access
- Provider visits
- Developing partnerships and supporting innovation
- Reporting and data submission

NEXT STEPS

MEDALLION 4.0

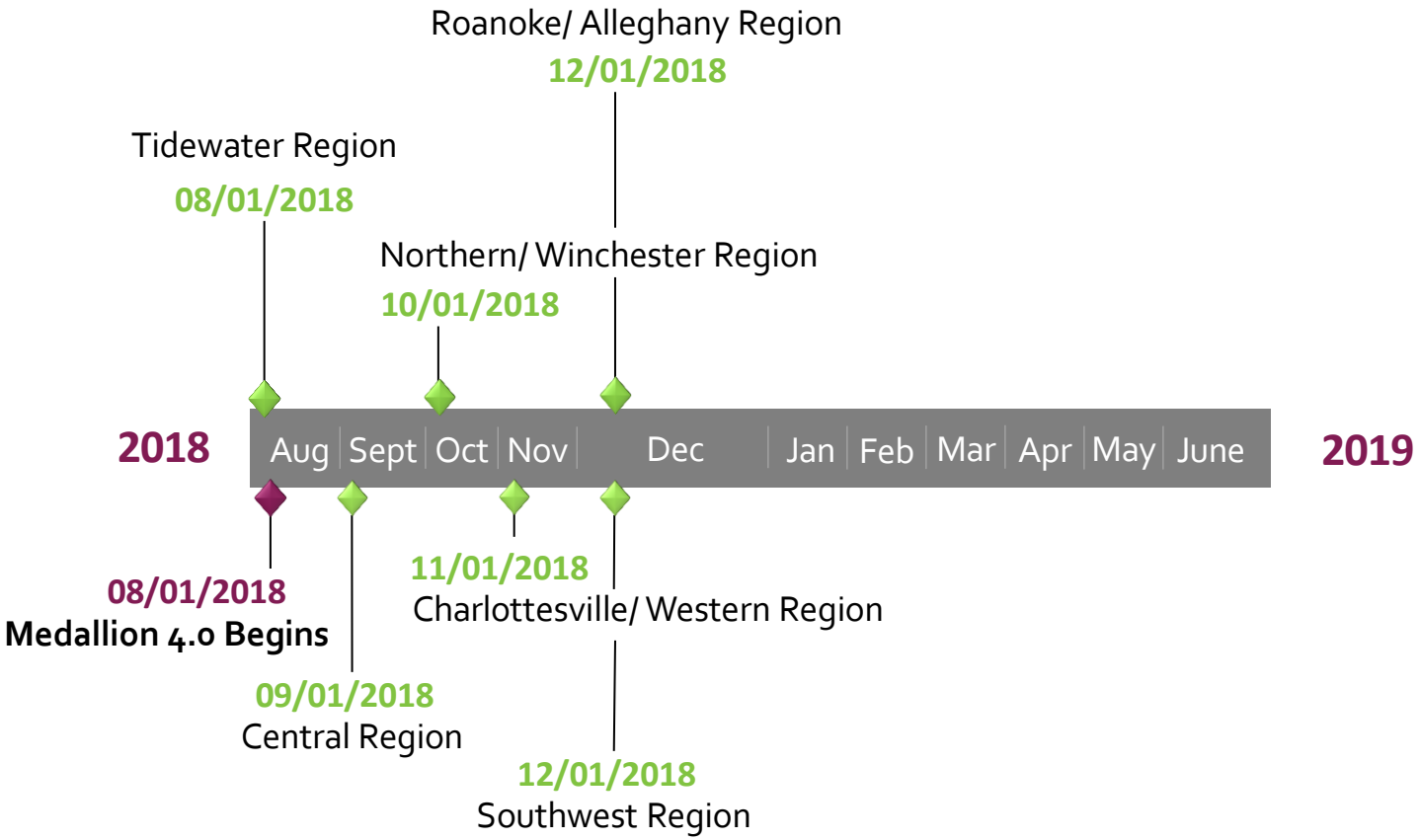
Six Regions



LOOKING FORWARD

- RFP drafting ongoing
- Stakeholder engagement begins
- Release spring 2017
- Award winter 2017
- Regional Implementations 2018
  - August, September, October, November, December 2018
  - Concurrent operation of Medallion 3.0 and Medallion 4.0

MEDALLION 4.0 REGIONAL EFFECTIVE DATES



Home
Administration and Business
Behavioral Health, Addiction and Recovery Treatment Services
Client Services
Commonwealth Coordinated Care
Commonwealth Coordinated Care Plus (MLTSS)
Delivery System Reform Incentive Payment (DSRIP)
Dental Services
Governor's Access Plan (GAP)
Learning Network
Long Term Care and Waiver Services
Medallion 3.0
Medallion 4.0
Maternal and Child Health
Pharmacy Services
Prescription Drug Formularies
Provider Services
Service Authorization
Medical Assistance Eligibility Policy and Guidance
Search Services

Medallion 4.0 Medicaid Managed Care Program

Home | Regional Map | Meetings

Medallion 4.0 Focus:

- ✓ Evolving from the Medallion 3.0 foundation
- ✓ Serving over 700,000 healthy connected Medicaid & FAMIS members & their communities
- ✓ Engaging Health Systems & Stakeholders
- ✓ Providing holistic & integrated care
- ✓ Adding new services & populations
- ✓ Flexible delivery systems & payment models
- ✓ Growing stronger through improved quality, data & reporting

Important Medallion 4.0 Managed Care Timeline Dates:	
Milestones	**Proposed Dates***
Post Request for Proposals (RFP)	Spring 2017
Announce Awards	Fall 2017
Medallion 4.0 Managed Care Regional Effective Dates:	
Regions	**Proposed Effective Dates***
Tidewater Region Effective Date	August 1, 2018
Central Region Effective Date	September 1, 2018
Northern/Winchester Region Effective Date	October 1, 2018
Charlottesville/Western Region Effective Date	November 1, 2018
Roanoke/Alleghany Region Effective Date	December 1, 2018
Southwest Region Effective Date	December 1, 2018

SEND COMMENTS & QUESTIONS
M4.oInquiry@dmas.virginia.gov

QUESTIONS

M4.oInquiry@dmas.virginia.gov