



MEDALLION 4.0

Growing Strong

CHIPAC
MEDALLION 4.0 UPDATES
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Director, Health Care Services



GROWING STRONGER...
TOGETHER

MEDALLION 4.0 RFP PROCESS

- RFP released July 2017
- 10 MCO proposals received September 2017
- Technical score drivers:
 - Populations and services
 - Oral presentations, networks
- And the winners are . . .



MEDALLION 4.0 HEALTH PLANS

aetna[®]

Aetna Better Health[®] of Virginia



Anthem. HealthKeepers Plus
Offered by HealthKeepers, Inc.

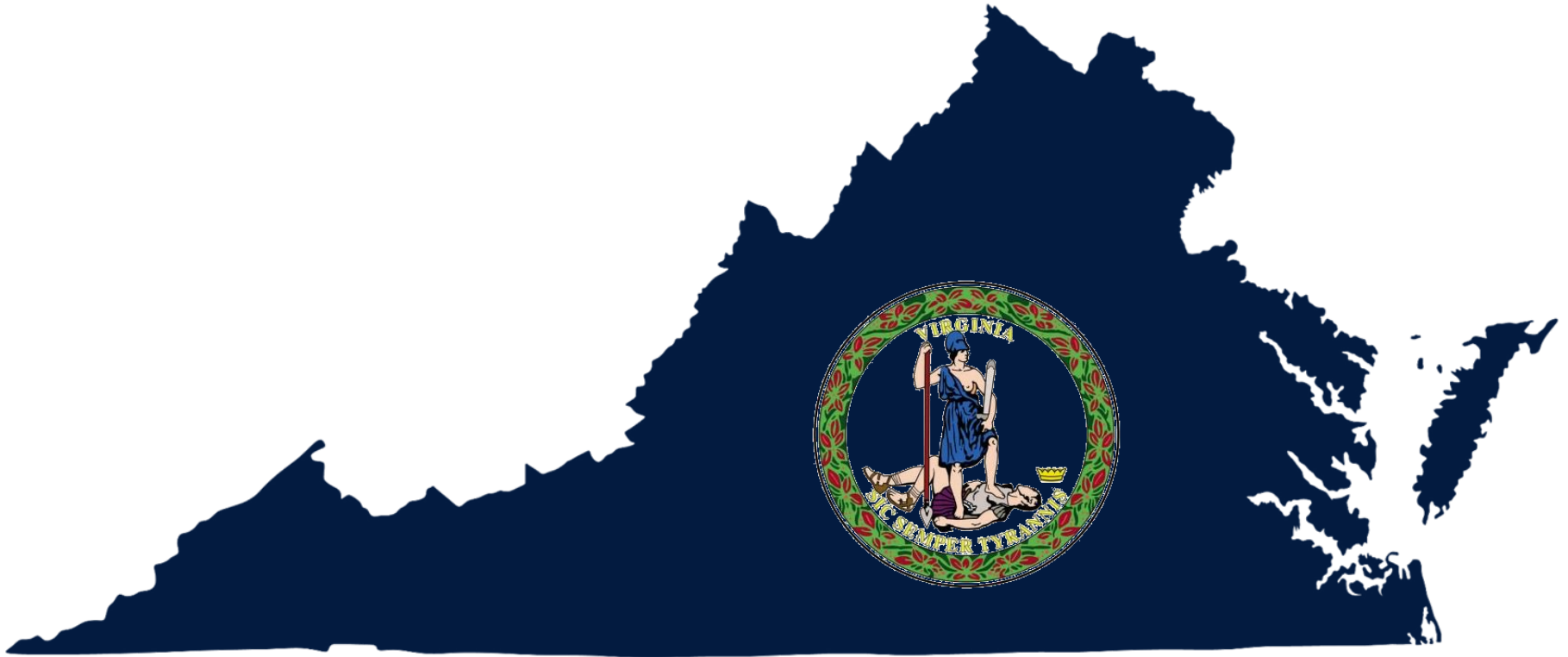
Magellan
COMPLETE CARE.[®]

OptimaHealth[®]
Family Care

 **UnitedHealthcare**[®]
Community Plan

 **VirginiaPremier**[™]
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MEDALLION 4.0



Will cover approximately 740,000 Medicaid and FAMIS members effective August 1, 2018

MEDALLION 4.0 PROGRAM DESIGN

- Focus on member-centric care for pregnant women, infants, children, and parents/care caregivers
- Members have a choice of six plans in each of the six regions
- It's the best of Medallion 3, new initiatives, and alignment with CCC Plus
- Will serve as the platform, along with CCC Plus, for access to health care for those enrolled under the Medicaid expansion

MANAGED CARE ALIGNMENT

Medallion 4.0 and CCC Plus Managed Care Programs Are Aligned In Many Ways

- ✓ Six Managed Care Organizations with statewide service
- ✓ Six Regions
- ✓ Services
- ✓ Internal collaboration
- ✓ Provider and member engagement
- ✓ Strong compliance, program integrity, and reporting
- ✓ Streamlined processes and shared services {Common Core Formulary, ARTS, ED Care Coordination}

MEDALLION 4.0 MEMBERS

The first and foremost goal and expectation of Medallion 4.0 is to improve the quality of life and health outcomes for enrolled individuals

IT'S ALL ABOUT THE MEMBER

- **MEMBER CHOICE**
- **MEMBER FOCUS**
- **MEMBER ENGAGEMENT**



CHOOSE WHAT'S RIGHT FOR YOU.

POPULATION FOCUS



- Pregnant Women
 - Infants
 - Children/Teens
- Foster Care & Adoption Assistance
 - Adults



PREGNANT WOMEN

- ✓ Expanded case management
- ✓ Increase prenatal and postpartum utilization
- ✓ Increase family planning and long acting reversible contraception (LARC) utilization
- ✓ Opioid treatment through ARTS program
- ✓ Targeted projects focus on continuum of care



INFANTS

- ✓ Newborn enrollment
- ✓ Promote safe sleep initiatives
- ✓ Decrease neonatal abstinence syndrome (NAS) babies and substance-exposed infants (SEI)
- ✓ Early intervention (EI)
- ✓ Increase immunizations
- ✓ Increase well visits



CHILDREN

- ✓ Increase
 - ✓ Oral health utilization
 - ✓ Vision screenings
- ✓ Early and periodic screening, diagnosis, and treatment (EPSDT)
- ✓ Prevent and/or reduce obesity, asthma, and other chronic conditions
- ✓ Children and youth with special health care needs



TEENS

- ✓ Increase well visits
- ✓ Expanded vision care and access
- ✓ Focus on messaging to adolescents
- ✓ EPSDT focus



FOSTER CARE & ADOPTION ASSISTANCE

- ✓ Trauma informed care and resilience
- ✓ Enrolling eligible members in fostering futures and former foster care
- ✓ Focus on transition to adulthood
- ✓ Collaboration with VDSS, LDSS and LCPA
- ✓ Foster care and adoptive parents



ADULTS

- ✓ Wellness and prevention
- ✓ Expanded chronic case management and disease management
- ✓ Enhanced services
- ✓ Behavioral health
- ✓ Family planning/LARC
- ✓ Social determinants of health
- ✓ Decrease emergency department use

MEDALLION 4.0 SERVICES

NEWLY IN

- Early Intervention (EI) Services
- Community Mental Health and Rehabilitation Services (CMHRS)
- Third Party Liability (TPL)

STILL OUT

- Dental Services
- School Based Services
- Plan First



Integration is more than an operational change

It is an investment in the whole spectrum



HOLISTIC INTEGRATION - EI

- Full integration improves the health outcomes of eligible infants and toddlers birth to age three who are not developing as expected
- Lessons Learned:
 - Credentialing/Contracting – some are not “traditional provider” types
 - Authorization – IFSP is the only authorization required for EI services
 - Reimbursement – set EI codes to pay no less than the current Medicaid FFS rate
- MCOs encouraged to designate EI Lead and assign care coordinators

HOLISTIC INTEGRATION - CMHRS

- Integrated delivery model that includes medical services and the full spectrum of behavioral health services
- MCOs responsible for care coordination, provider management, and reimbursement of CMHRS
- Residential Treatment Services consisting of Psychiatric Residential Treatment Facility (PRTF) and Therapeutic Group Home Services (TGH) for Medallion 4.0 and CCC Plus individuals transition April 1, 2019





GROWING STRONGER...
TOGETHER

NEW INITIATIVES

Member Engagement
Social Media and Apps

Social Determinants Of
Health and Supportive
Services

Women's Health
Family Planning/Long
Acting Reversible
Contraceptive (LARC)

Transition Planning To
Help Teens and Young
Adults

Trauma-informed Care
ACES and Resilience

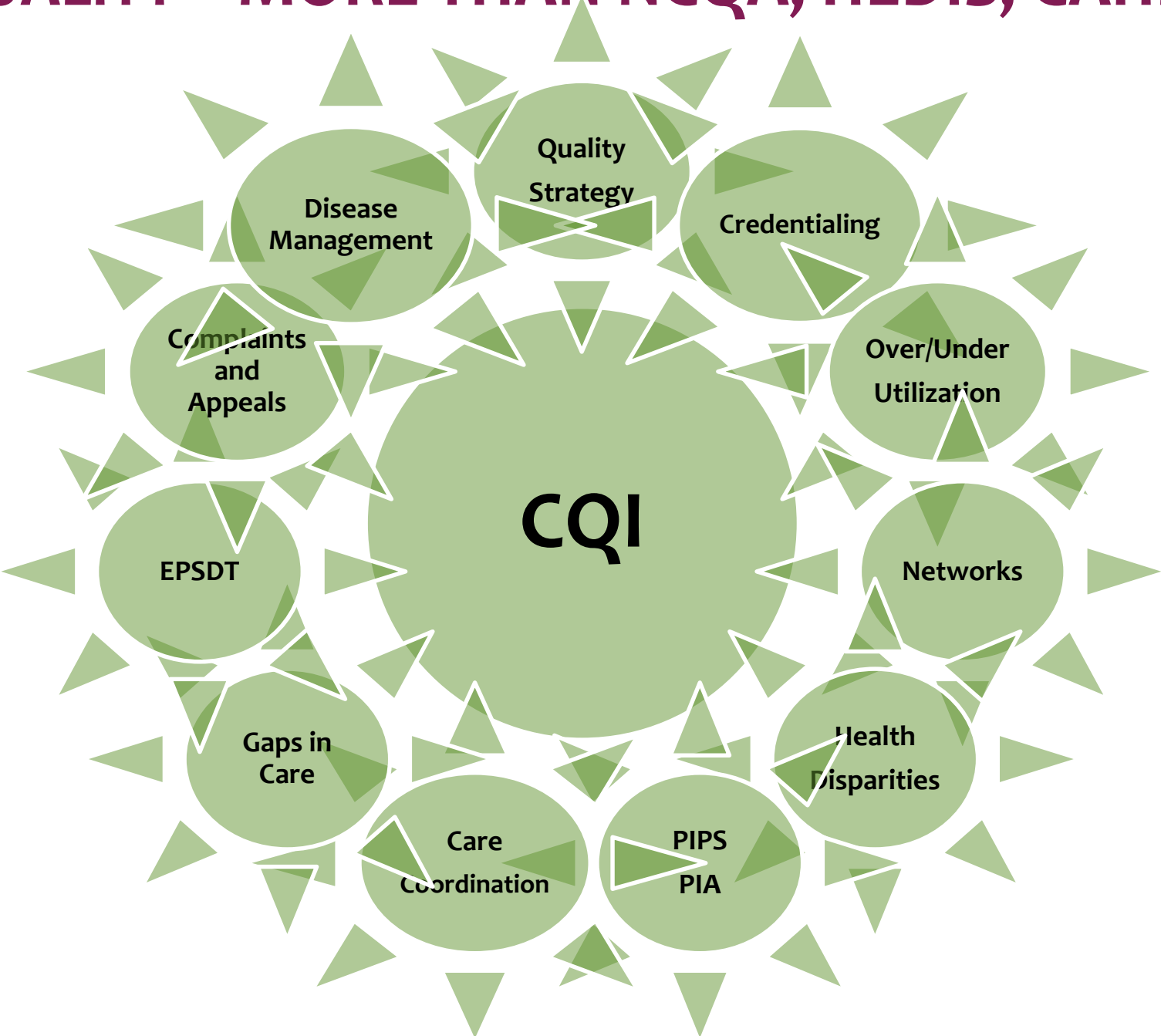
Infant and Early
Childhood Physical and
Mental Health

New Contract
New Rates

Enhanced
Services

Value-Based Purchasing
Arrangements

QUALITY – MORE THAN NCQA, HEDIS, CAHPS



COMPLIANCE



WHAT

IS

NEXT

M4.0 IMPLEMENTATION TIME

- Federal Authority
- Readiness Reviews
- Contracts and Rates
- Communications
- Member and Provider Meetings
- System Changes
- Encounters and Reporting
- Internal Changes and Staffing
- Regional Launch

LAUNCH BY REGION

Anticipated Launch Date	Region of Virginia	Regional Launch Population
August 1, 2018	Tidewater	161,421
September 1, 2018	Central	189,438
October 1, 2018	Northern/Winchester	178,416
November 1, 2018	Charlottesville/Western	88,486
December 1, 2018	Roanoke/Alleghany	72,827
December 1, 2018	Southwest	46,558
Total		737,146



time for expansion

THE M4.0 PARTNERSHIP

M4.0 changes affect both DMAS and the MCOs

CHANGES WILL LEAD TO BETTER OUTCOMES



***For members, providers and
the program***

GROWING STRONGER...
TOGETHER

