



COMMONWEALTH of VIRGINIA

DEPARTMENT OF MEDICAL ASSISTANCE SERVICES

600 East Broad Street, Suite 1300

Richmond, VA 23219

July 20, 2016

ADDENDUM No. 4 TO VENDORS:

Reference Request for Proposal: RFP 2016-06, Pharmacy Benefit Management Solution

Dated: June 15, 2016

Proposal Due Date: August 5, 2016

Below are updates that may delete, add, modify or clarify certain aspects of the aforementioned RFP. Please incorporate as necessary.

1. Clarification of eligibility to bid on the Integration Services Solution RFP and other MES RFPs; clarification on contractor/subcontractor relationships

It is a CMS goal shared by Virginia in the Medicaid Enterprise System (MES) procurement to establish an independent and unbiased Integration Services Solution (ISS) supplier that objectively manages an open environment that promotes interoperability and does not favor a particular software application, module or subcontractor arrangement. The intent is to provide open competition among MES software application providers utilizing industry standards.

DMAS will evaluate each proposal independently. DMAS reminds potential Offerors that those submitting proposals in response to the Integration Services Solution (ISS) RFP are prohibited from submitting proposals for the other MES RFPs and vice versa. This limitation fosters the CMS and DMAS goal stated above. DMAS will review all proposals including potential subcontractors in light of this goal. Offerors are reminded that certain arrangements involving the use of the same subcontractor on multiple RFPs and certain parent/subsidiary company situations on the ISS or other MES RFPs may be contrary to the stated goal of CMS and DMAS in implementing this new MES. Offerors are also reminded that DMAS retains final approval of the use of any subcontractors. Use of subcontractors that is contrary to the goal of the ISS or other MES RFPs may result in rejection of a proposal or require use of another subcontractor.

Related questions, with answers:

- a. With regard to the provisions of the ISS RFP that no contractor shall be eligible to hold both the ISS contract and another contract awarded under the MES RFPs, will DMAS consider

announced but not yet completed mergers as a single contractor/bidder and thus ineligible to bid on both the ISS RFP and one or more of the other MES RFPs?

It is clear in the ISS and other MES RFPs that the intent in the requirement that prohibits submitting cross-over proposals also prohibits DMAS from entering into a contract for those RFPs with the same entity. As such, if an entity considering submitting proposals is aware that a merger/acquisition is in progress such that there will be one entity that will be performing the work under both the ISS and another MES contract, and it would be submitting proposals contrary to the stated goals of the ISS and other MES RFPs, then such proposals would be rejected by DMAS (since they would not meet the 'must have' requirements of the RFPs).

- b. If a company serves as a sub-contractor on the ISS (Integration Services Solution) RFP, does it preclude them from responding as a Prime contractor to any of the other MES RFPs?

See the stated goal of limiting the ISS contractor and other MES RFPs. DMAS retains final approval of the use of any subcontractors.

- c. Can a sub-contractor on the ISS (Integration Services Solution) RFP serve as a sub-contractor on any of the other MES RFPs?

See the stated goal of limiting the ISS contractor and other MES RFPs. DMAS retains final approval of the use of any subcontractors.

- d. If a parent company responds to the ISS (Integration Services Solution) RFP, does that preclude any of its subsidiaries from responding as either a prime or sub-contractor?

See the stated goal of limiting the ISS contractor and other MES RFPs. DMAS retains final approval of the use of any subcontractors.

A signed acknowledgment of this addendum must be received by this office, either prior to the proposal due date and hour required or attached to your proposal response. Signature on this addendum does not substitute for your signature on the original proposal document. The original proposal document must be signed.

Sincerely,



Christopher M. Banaszak
DMAS Contract Manager

Name of Firm: _____

Signature and Title: _____

Date: _____