MEDICAID EXPANSION: WHAT PROVIDERS NEED TO KNOW
Medicaid Expansion is Here!

• **The rules have changed.** More Virginians will be eligible for coverage beginning **January 1, 2019.**

• Up to 400,000 more low-income Virginia adults will enroll in quality, low- and no-cost health coverage

• People working in retail, construction, childcare, landscaping, food service or other jobs that do not offer health insurance may be eligible

Applications for new adult coverage are now being accepted!
Who Qualified for Virginia Medicaid Before Expansion?

Not all low-income Virginians are eligible

- **Children 0-18** (family of 3): 205% FPL ($42,599)
- **Pregnant Women** (family of 3): 205% FPL ($42,599)
- **Person With Disability**: 80% FPL ($9,712)
- **Parents** (Family of 3): 33% FPL ($6,924)
- **Childless Adults**: Not Eligible

*Percent income may vary by locality*
Who Qualifies for Virginia Medicaid Under Expansion?

- **Current Eligibility**
  - Children 0-18 (family of 3) - 205% FPL ($42,599)
  - Pregnant Women (family of 3) - 205% FPL ($42,599)

- **Expansion Eligibility**
  - Person With Disability - 80% FPL ($9,712) / 138% FPL ($16,750)
  - Parents (Family of 3) - 33% FPL ($6,924) / 138% FPL ($28,700)

- **Childless Adults** - 138% FPL ($16,750)

*Percent income may vary by locality*
Overview of Medicaid Expansion Requirements

The 2018 Appropriations Act directs DMAS to implement new coverage for adults and transform coverage

State Plan Amendments, contracts, or other policy changes

Implement new coverage for adults with incomes up to 138% FPL and implement early reforms for newly eligible individuals

§ 1115 Demonstration Waiver

Implement required reforms that transform the Medicaid program for certain individuals

DMAS is working in parallel and will submit a § 1115 Waiver while awaiting CMS approval of State Plan Amendments
State Law Requires Waiver Changes

- **Work and Community Engagement**
- **Premiums, Co-Payments, Health and Wellness Accounts**
- **Housing and Employment Supports Benefit**

Source: 2018 Virginia Acts of Assembly Chapter 2
New Adult Coverage Uses Current Health Plans

Coverage will be provided for most individuals through the Medallion 4.0 and Commonwealth Coordinated Care Plus (CCC Plus) managed care programs.

Medicaid’s six current health plans will serve the new adult members.
What Services are Covered?

New enrollees will receive coverage for all Medicaid covered services including evidence-based, preventive services

- Doctor, hospital and emergency services, including primary and specialty care
- Prescription drugs
- Laboratory and X-ray services
- Maternity and newborn care
- Home health services
- Behavioral health services, including addiction & recovery treatment services (ARTS)
- Rehabilitative services, including physical, occupational and speech therapies
- Family planning services
- Medical equipment and supplies
- Preventive and wellness services, including annual wellness exams, immunizations, smoking cessation and nutritional counseling
- Managed Care Organization case management/care coordination services
- Transportation to Medicaid-covered services when no alternatives are available
- And more
The new adult population will enroll in coverage through a variety of enrollment pathways, including streamlined enrollment processes.

**Transition to Full Benefit Medicaid**
- **Limited Benefit Programs**
  - GAP (Governor’s Access Plan) Adults 21 to 64 years of age with Severe Mental Illness (SMI)
  - **Plan First** Family planning services ≤ 138% FPL

**Express Application**
- **SNAP beneficiaries** Supplemental Nutrition Assistance Program formerly know as Food Stamps
  - Parents of Child(ren) enrolled in Medicaid

**Transition to Virginia Medicaid**
- **Individuals currently enrolled in a qualified health plan (QHP)** from the Federally-facilitated Exchange (FFE), also known as the Marketplace or Healthcare.gov

**Priority Populations**
- **Uninsured individuals served through other systems of care**

**General Public**
- **Newly eligible adults not captured in Streamlined Enrollment groups**
DMAS will use a targeted approach to support enrollment of uninsured populations served through other systems of care

<table>
<thead>
<tr>
<th>POPULATION</th>
<th>TARGETED APPROACH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Service Boards (CSBs)</td>
<td>• Targeted training on Common Help for application submission&lt;br&gt;• Potential data share agreement for targeted assistance&lt;br&gt;• DMAS and CSB Executives will have a series of meetings, including one meeting with health plans&lt;br&gt;• Designated DMAS Contact for CSB questions: Donna Boyce, <a href="mailto:donna.boyce@dmas.virginia.gov">donna.boyce@dmas.virginia.gov</a></td>
</tr>
<tr>
<td>Department of Corrections (DOC) and local and regional jails</td>
<td>• Centralized Cover Virginia Unit for DOC Case Management and local and regional jails&lt;br&gt;• Begin telephonic applications 11/1/2018</td>
</tr>
<tr>
<td>Virginia Department of Health- Ryan White Grantees</td>
<td>• Targeted training on streamlined enrollment and QHP transition&lt;br&gt;• Potential data share agreement for targeted assistance</td>
</tr>
<tr>
<td>Hospital Indigent Care Programs</td>
<td>• Targeted training on streamlined enrollment</td>
</tr>
</tbody>
</table>

**Targeted training and coordination with other entities supports enrollment of these priority populations**
Applicant receives notification by mail if enrolled in new adult coverage.

**If enrolled by 12/18, members will receive their Medicaid ID and Managed care health plan ID before January 1, 2019.**
### Summary of Streamlined Enrollment Letters

<table>
<thead>
<tr>
<th>Group</th>
<th>Letter</th>
<th>Action Needed to Expedite Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>GAP Members</td>
<td>![Letter Icon]</td>
<td>![Auto-Transition to Full Benefit Medicaid Icon] No action needed to enroll in full Medicaid benefits</td>
</tr>
<tr>
<td>Plan First Members</td>
<td>![Letter Icon]</td>
<td>![Auto-Transition to Full Benefit Medicaid Icon] No action needed to enroll in full Medicaid benefits</td>
</tr>
<tr>
<td>SNAP Beneficiaries</td>
<td>![Letter Icon]</td>
<td>![Submit Express Application Icon] Submit Express Application (via phone or mail) by 01/04/19 for expedited enrollment</td>
</tr>
<tr>
<td>Parents of Enrolled Children</td>
<td>![Letter Icon]</td>
<td>![Submit Express Application Icon] Submit Express Application (via phone or mail) by 01/04/19 for expedited enrollment</td>
</tr>
<tr>
<td>Marketplace Plan Member</td>
<td>![Notice from Healthcare.gov Icon]</td>
<td>![Transition from HealthCare.gov to Virginia Medicaid Icon] Log into your healthcare.gov account, then update and submit your 2019 application between 11/01/18 and 12/15/18</td>
</tr>
</tbody>
</table>

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*If you have questions about streamlined enrollment processes for an individual: Call Cover Virginia at 1-855-242-8282 (TDD: 1-888-221-1590), go online to [www.commonhelp.virginia.gov](http://www.commonhelp.virginia.gov), or visit your local Department of Social Services*
Encourage members to look out for the YELLOW envelope mailing from DMAS or Virginia Medicaid

Help members complete and submit Express Applications by January 4, 2019 through any of these methods:

- Mail in the enclosed, pre-paid envelope
- Call Cover Virginia: 1-855-242-8282 (TDD: 1-888-221-1590)
- Go online to Common Help: https://commonhelp.virginia.gov/

What if an individual believes he/she received a letter, but may have lost it?

- CALL COVER VIRGINIA (1-855-242-8282) to verify
- Recipients of Express Applications (i.e. SNAP & Parents of Child(ren) Enrolled in Medicaid) are selected based on eligibility requirements
How to Apply for Medicaid Coverage

Individuals not captured in the streamlined enrollment groups may still apply for Medicaid coverage, including the new adult coverage, through any of the following:

Call the Cover Virginia Call Center at 1-855-242-8282 (TDD: 1-888-221-1590)

Complete an online application at Common Help:
www.commonhelp.virginia.gov

Complete an online application at The Health Insurance Marketplace:
www.healthcare.gov

Mail or drop off a paper application to your local Department of Social Services (mailing may take longer than other methods of applying.)
Find your nearest local Department of Social Services by visiting:
http://www.dss.virginia.gov/localagency/index.cgi

Call the Virginia Department of Social Services Enterprise Call Center at 1-855-635-4370 (if you also want to apply for other benefits)

Applications for new adult coverage are now being accepted!
Cover Virginia Website

Welcome to Cover Virginia!

On this website you can learn about Virginia’s Medicaid and FAMIS programs for children, pregnant women and adults. You can also get information about health insurance options available through the Federal Marketplace. You can apply online or search for someone who can assist you with your application.

To begin, use the screening tool on the Eligibility page to get connected to the right health care coverage for you and your family.

Coming Soon: New Health Coverage for Adults

Beginning January 1, 2019, more adults living in Virginia will have access to quality low cost health coverage.

Eligibility is based on income, with a single adult making up to $16,754, or a family of three making up to $28,677, qualifying for coverage. Get more information here.
Virginia's New Health Coverage for Adults

Beginning January 1, 2019, more adults in Virginia will have access to quality, low-cost health insurance. Thousands of Virginians aged 19-64 will soon be able to get the health care they need so they don't have to worry about getting sick or having an accident.

You may be eligible if you make less than:

<table>
<thead>
<tr>
<th>Family Size</th>
<th>Yearly*</th>
<th>Monthly*</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$18,754</td>
<td>$1,563</td>
</tr>
<tr>
<td>2</td>
<td>$22,715</td>
<td>$1,976</td>
</tr>
<tr>
<td>3</td>
<td>$28,977</td>
<td>$2,414</td>
</tr>
<tr>
<td>4</td>
<td>$34,638</td>
<td>$2,887</td>
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<tr>
<td>5</td>
<td>$40,000</td>
<td>$3,334</td>
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<tr>
<td>6</td>
<td>$46,562</td>
<td>$3,881</td>
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<tr>
<td>7</td>
<td>$52,523</td>
<td>$4,378</td>
</tr>
<tr>
<td>8</td>
<td>$58,485</td>
<td>$4,875</td>
</tr>
</tbody>
</table>

Who Qualifies for Virginia Medicaid?
- Childless Adult
- Parent (family of 3)
- Person with Disability

Currently: Not Eligible
Beginning 2019: Eligible with annual income at or below $16,754

Do you qualify for health benefits? Check out the Eligibility Screening Tool to see if you may be eligible.*

*This tool is only for the purpose of estimating eligibility. Actual eligibility cannot be determined until the time when you apply.

Some adults may already be eligible for other Medicaid programs that offer limited benefits. Visit the Eligibility page to see if you qualify. If you do qualify for a limited benefit program now, you may still be eligible for the new Medicaid coverage with full benefits that begins on January 1, 2019.

HELPFUL INFORMATION
- Frequently Asked Questions (Spanish)
- Coverage for Adults Brochure (Spanish)
- Coverage for Adults Poster (Spanish)
- Coverage for Adults One-Pager (Spanish)

RESOURCES FOR ADVOCATES
Please visit the Advocates page for helpful resources that can assist you with outreach.
What is the Common Core Formulary?

- The Common Core Formulary (CCF) is a list of “preferred” drugs on the DMAS Preferred Drug List (PDL)
- ALL Medicaid health plans are required to cover all drugs on the CCF
- The CCF includes 90 common drug classes
- Health plans cannot require additional prior authorizations (PAs) or added restrictions on CCF drugs

Advantages for providers include increased continuity of care for patients and decreased administrative burdens for prescribers
Visit the Common Core Formulary/DMAS PDL link: https://www.virginiamedicaidpharmacyservices.com/

Please email questions regarding the Common Core formulary to commoncoreformulary@dmas.virginia.gov
ADDICTION AND RECOVERY TREATMENT SERVICES (ARTS) PROGRAM
Addiction and Recovery Treatment Services (ARTS): Transforming the Delivery System of Medicaid SUD Services

- All ARTS services are covered by Managed Care plans
- Magellan continues to cover community-based substance use disorder treatment services for Fee-for-Service members

ARTS offers a fully integrated physical and behavioral health continuum of care
# Increases in Addiction Providers Due to ARTS

## Over 400 new Addiction Treatment Provider Sites in Medicaid

<table>
<thead>
<tr>
<th>Addiction Provider Type</th>
<th># of Providers before ARTS</th>
<th># of Providers after ARTS</th>
<th>% Increase in Providers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inpatient Withdrawal Management (ASAM 4.0)</td>
<td>Unknown</td>
<td>103</td>
<td>NEW</td>
</tr>
<tr>
<td>Residential Treatment (ASAM 3.1, 3.3, 3.5, 3.7)</td>
<td>4</td>
<td>94</td>
<td>↑ 2250%</td>
</tr>
<tr>
<td>Partial Hospitalization Program (ASAM 2.5)</td>
<td>0</td>
<td>16</td>
<td>NEW</td>
</tr>
<tr>
<td>Intensive Outpatient Program (ASAM 2.1)</td>
<td>49</td>
<td>136</td>
<td>↑ 178%</td>
</tr>
<tr>
<td>Opioid Treatment Program</td>
<td>6</td>
<td>39</td>
<td>↑ 550%</td>
</tr>
<tr>
<td>Preferred Office-Based Opioid Treatment Provider</td>
<td>0</td>
<td>97</td>
<td>NEW</td>
</tr>
</tbody>
</table>
ARTS Resources Available on the DMAS ARTS Website

Visit the DMAS ARTS website to locate providers with Google Maps:
http://www.dmas.virginia.gov/#/arts

Please email questions regarding the ARTS program to sud@dmas.virginia.gov
EMERGENCY DEPARTMENT CARE COORDINATION (EDCC)
✓ Single, statewide technology solution that connects all hospital EDs in Virginia, enabling integration with hospitals’ electronic health records

✓ Facilitates real-time communication and collaboration

✓ Providers and clinical and care management staff receive alerts with hospital admissions, discharges, and transfers, and care coordination plans

✓ HIPAA-compliant

✓ Integration with the Prescription Monitoring Program and the Advance Health Care Directive Registry

✓ Managed by the Virginia Department of Health
By June 30, 2018
Phase 1:
ALL emergency departments & Medicaid Managed Care Organizations

Starting July 1, 2018
Providers - primary care, case managers, long-term care, Community Service Boards, Behavioral Health, Federally Qualified Health Centers, specialty care, etc.

By June 30, 2019
Phase 2:
Commercial, Medicare and State Employee Health Plans
ED Care Coordination

- Medicaid providers will be prioritized for access to the system
- Data will be available for all insured patients, not just those covered by Medicaid
- Collective Medical (EDCC vendor) will need to collect some information from you about best contacts, the scope/size of your practice(s), EHR specifics, etc. They will also need you to sign a legal agreement:
  - E-mail Rachel Fried at rfried@connectvirginia.org
  - Website: https://connectvirginia.org/
WHAT’S NEXT?

SUMMARY AND NEXT STEPS
Summary

- Up to 400,000 Virginians may qualify for expanded Medicaid coverage, but coverage does not yet mean *access* to health care...we need you!

- New reforms, such as Common Core Formulary, will ease administrative burden for providers

- New statewide resources to increase collaboration and address needs of complex patients
  - Addiction and Recovery Treatment Services (ARTS) program
  - Emergency Department Care Coordination (EDCC)
Next Steps

If you are already accepting Medicaid patients...

✓ Consider opening your panel to more Medicaid patients
✓ Inform those who are not currently covered by Medicaid that “the rules have changed” and encourage them to apply
✓ Consider becoming a Provider Champion and presenting on Medicaid Expansion in your community

If you are interested in accepting Medicaid patients...

✓ To enroll as a DMAS fee-for-service provider, visit www.virgiiniamedicaid.dmas.virginia.gov to learn more
✓ “Pick Two” or more health plans and join their networks
  • Visit each health plan’s website to learn how

Thank you!
# MCO Network Contact Information

<table>
<thead>
<tr>
<th>Health Plan</th>
<th>Contact for Medallion 4.0 and CCC Plus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna</td>
<td>Jannette Anderson, 804-527-6402, <a href="mailto:NetworkDevelopmentVAContact@aetna.com">NetworkDevelopmentVAContact@aetna.com</a></td>
</tr>
<tr>
<td>Anthem</td>
<td>Jamal Matthews, 1 804-354-2178, <a href="mailto:Jamal.matthews@anthem.com">Jamal.matthews@anthem.com</a></td>
</tr>
<tr>
<td>Magellan</td>
<td>Kenya C. Onley, 804-366-6339, <a href="mailto:KCONley@magellanhealth.com">KCONley@magellanhealth.com</a></td>
</tr>
<tr>
<td>Optima</td>
<td>Annie Beck, 877-865-9075, Option 4, <a href="mailto:OptimaContract@Sentara.com">OptimaContract@Sentara.com</a></td>
</tr>
<tr>
<td>United Health/INTotal</td>
<td>Contact provider services at: <strong>CCC Plus</strong>, 877-843-4366</td>
</tr>
</tbody>
</table>
| Virginia Premier          | **Medallion 4.0**: Phone: 804-819-5151  
Angela Woodley, [Angela.Woodley@vapremier.com](mailto:Angela.Woodley@vapremier.com), Ext. 55048  
Tammy English, [Tammy.English@vapremier.com](mailto:Tammy.English@vapremier.com), Ext. 55817  
**MLTSS (CCC Plus)**: Phone: 804-819-5151  
John “Huck” Blauvelt, [John.Blauvelt@vapremier.com](mailto:John.Blauvelt@vapremier.com), Ext. 54133  
Shannon Wilson, [Shannon.Wilson@vapremier.com](mailto:Shannon.Wilson@vapremier.com), Ext. 54132 |
Visit the Cover VA Website at www.coverva.org or call 1-855-242-8282 for information and regular updates.

Coming Soon: New Health Coverage for Adults
Beginning January 1, 2019, more adults living in Virginia will have access to quality, low-cost health coverage. Get more information at coverva.org.
Sign up on the Cover Virginia Website to Receive Updates!

www.coverva.org