



Commonwealth of Virginia

Virginia Department of Medical Assistance Services

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Virginia Medicaid Announces Rebidding of Managed Care Contracts

DMAS to Transform Managed Care

Richmond – The Virginia Department of Medical Assistance Services (DMAS) has announced today the rebid of Medicaid managed care contracts. DMAS currently serves 2.1 million Virginians through its Cardinal Care programs.

“Governor Youngkin’s Administration is committed to creating a best-in-class managed care delivery system to significantly improve health outcomes across the Commonwealth,” said Virginia Secretary of Health and Human Resources, John Littel. “This procurement will also advance other Commonwealth priorities, such as addressing behavioral health through the Governor’s [Right Help, Right Now](#) initiative and enhancing maternal and infant health outcomes through improved member engagement and performance improvement strategies.”

More than 90 percent of Virginia Medicaid members currently receive services through one of five health plans, which contract with the agency for its current managed care program. The procurement will drive innovation, leverage new technologies and payment models, and strengthen quality and accountability across the Medicaid program. For example, the procurement will enhance quality and accountability through expanding the quality withhold program, which incentivizes health plans to meet specific quality targets.

Virginia Medicaid continues to strive for member-centered care that can engage and address the unique needs of Medicaid members across the state. The procurement creates a new specialty

plan for children in foster care which will provide care and services targeted to meet their unique physical and behavioral health needs. This addresses many of the issues identified in the Governor’s Safe and Sound Task Force established last year.

The request for proposals outlines requirements that will enhance availability, accessibility, and quality of care across all care settings. “This is especially important for our members utilizing long-term services and supports,” said DMAS Director, Cheryl Roberts. “We want to enable these members to live in their setting of choice and promote their well-being and quality of life.”

The Cardinal Care Managed Care request for proposals details technical and program requirements that bidders must meet for consideration. The request for proposals was posted on August 31, 2023 on eva.virginia.gov. Responses are due by late October 2023. The new managed care contracts are expected to begin on July 1, 2024.

DMAS remains committed to its mission: to improve the health and well-being of Virginians through access to high-quality health care coverage.

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